

## **NATIONAL TRAINING PACKAGE - BLOCK CREDIT AGREEMENT**

Form Category	Academic
Document Owner	Director of Academic Services
Related Documents	Credit Policy

## **Agreement**

On successful completion of the specified National Training Package detailed below, a student will be guaranteed entry to Bachelor of Business (Entrepreneurship) (BBUSENT16) with advanced standing granted through Block Credit worth 100 credit points.

Entry pathway course	BSB60320 - Advanced Diploma of Human Resource		
Entry patriway course	Management		
Completion date range	Within the last 10 years		
Superseded course inclusions	None		
Destination course	BBUSENT16	Bachelor of Business (Entrepreneurship)	
Block credit guaranteed	70 credit points at 100 level, 20 credit points at 200 level and 1		
Block credit guaranteed	credit points at 100 level		
Remaining credit points	140 credit points		
Subjects exempt for destination	BIZ101 Business Communications		
course	BIZ101	Understanding People and Organisations	
Course	BIZ201	Accounting for Decision Making	
	HRM200		
		Strategic Human Resources Management	
	GEC101-5	General Elective Credits at UG100 Level x 5	
	GEC301	General Elective Credit at UG300 Level x 1	
Subjects required for completion	Core	50 Credit Points (5 Subjects)	
of destination course	MKT101A	Marketing Fundamentals	
	BIZ104	Customer Experience Management	
	BIZ202	The Business Environment	
	BIZ301	Organisational Creativity and Innovation	
	MGT301A	Ethics and Sustainability	
	Specialism	80 Credit Points (8 Subjects)	
	ENT101	80 Credit Points (8 Subjects) Introduction to Entrepreneurship	
	_ •	Introduction to Entrepreneurship Venture Ideation	
	ENT101	Introduction to Entrepreneurship	
	ENT101 ENT102	Introduction to Entrepreneurship Venture Ideation	
	ENT101 ENT102 ENT201	Introduction to Entrepreneurship Venture Ideation Sales and Negotiation Strategies	
	ENT101 ENT102 ENT201 ENT202	Introduction to Entrepreneurship Venture Ideation Sales and Negotiation Strategies Entrepreneurial Financing	
	ENT101 ENT102 ENT201 ENT202 ENT203	Introduction to Entrepreneurship Venture Ideation Sales and Negotiation Strategies Entrepreneurial Financing Marketing for Entrepreneurs	
	ENT101 ENT102 ENT201 ENT202 ENT203 ENT301	Introduction to Entrepreneurship Venture Ideation Sales and Negotiation Strategies Entrepreneurial Financing Marketing for Entrepreneurs Lean Business Start-Up	
	ENT101 ENT102 ENT201 ENT202 ENT203 ENT301 ENT302	Introduction to Entrepreneurship Venture Ideation Sales and Negotiation Strategies Entrepreneurial Financing Marketing for Entrepreneurs Lean Business Start-Up Entrepreneurship Project	
	ENT101 ENT102 ENT201 ENT202 ENT203 ENT301 ENT302 IND301A	Introduction to Entrepreneurship Venture Ideation Sales and Negotiation Strategies Entrepreneurial Financing Marketing for Entrepreneurs Lean Business Start-Up Entrepreneurship Project Industry Consulting Project	
Authorised by	ENT101 ENT102 ENT201 ENT202 ENT203 ENT301 ENT302 IND301A Electives 'Any' level	Introduction to Entrepreneurship  Venture Ideation  Sales and Negotiation Strategies  Entrepreneurial Financing  Marketing for Entrepreneurs  Lean Business Start-Up  Entrepreneurship Project  Industry Consulting Project  10 Credit Points (1 Subject)  Elective at UG100, UG200 or UG300 level x 1	
Authorised by (Associate Dean)	ENT101 ENT102 ENT201 ENT202 ENT203 ENT301 ENT302 IND301A Electives 'Any' level	Introduction to Entrepreneurship  Venture Ideation  Sales and Negotiation Strategies  Entrepreneurial Financing  Marketing for Entrepreneurs  Lean Business Start-Up  Entrepreneurship Project  Industry Consulting Project  10 Credit Points (1 Subject)  Elective at UG100, UG200 or UG300 level x 1	
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(Associate Dean)	ENT101 ENT102 ENT201 ENT202 ENT203 ENT301 ENT302 IND301A Electives 'Any' level Kristina Nichol	Introduction to Entrepreneurship  Venture Ideation  Sales and Negotiation Strategies  Entrepreneurial Financing  Marketing for Entrepreneurs  Lean Business Start-Up  Entrepreneurship Project  Industry Consulting Project  10 Credit Points (1 Subject)  Elective at UG100, UG200 or UG300 level x 1	
(Associate Dean)  Responsible Officer (Program Director)	ENT101 ENT102 ENT201 ENT202 ENT203 ENT301 ENT302 IND301A Electives 'Any' level  Kristina Nichol	Introduction to Entrepreneurship  Venture Ideation  Sales and Negotiation Strategies  Entrepreneurial Financing  Marketing for Entrepreneurs  Lean Business Start-Up  Entrepreneurship Project  Industry Consulting Project  10 Credit Points (1 Subject)  Elective at UG100, UG200 or UG300 level x 1	
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