

NATIONAL TRAINING PACKAGE - BLOCK CREDIT AGREEMENT

Form Category	Academic
Document Owner	Director of Academic Services
Related Documents	Credit Policy

Agreement

On successful completion of the specified National Training Package detailed below, a student will be guaranteed entry to Bachelor of Business (Entrepreneurship) (BBUSENT16) with advanced standing granted through Block Credit worth 110 credit points.

Entry pathway course	BSB61315 - Advanced Diploma of Marketing and		
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Completion date range	Within the last 10 years		
Superseded course inclusions	None		
Destination course	BBUSENT16	Bachelor of Business (Entrepreneurship)	
Block credit guaranteed	90 credit points at 100 level, 10 credit points at 200 level and 10 credit points at 300 level		
Remaining credit points	130 credit points		
Subjects exempt for destination	BIZ101	Business Communications	
course	BIZ102	Understanding People & Organisations	
	MKT101A	Marketing Fundamentals	
	MKT103A	Integrated Marketing Communications	
	MKG102	Consumer Behaviour	
	MKT102A	Understanding Advertising	
	GEC101-3	General Elective Credits at UG100 Level x 3	
	MKT202A	Marketing & Audience Research	
	GEC301	General Elective Credit at UG300 Level	
Subjects required for completion	Core	50 Credit Points (5 subjects)	
of destination course	BIZ104	Customer Experience Management	
	BIZ201	Accounting for Decision Making	
	BIZ202	The Business Environment	
	BIZ301	Organisational Creativity and Innovation	
	MGT301A	Ethics and Sustainability	
	Specialism	80 Credit Points (8 subjects)	
	ENT101	Introduction to Entrepreneurship	
	ENT102	Venture Ideation	
	ENT201	Sales and Negotiation Strategies	
	ENT202	Entrepreneurial Financing	
	ENT203	Marketing for Entrepreneurs	
	ENT301	Lean Business Start-Up	
	ENT302	Entrepreneurship Project	
	IND301A	Industry Consulting Project	
	Electives	0 Credit Points (0 subjects)	



Authorised by	Kuishina Richallo
(Associate Dean)	Kristina Nicholls
Responsible Officer	A
(Program Director)	Holono
	Darren Peters
Date of agreement	3 rd December 2019
Duration of agreement	This arrangement will remain in effect for the duration of the
	destination course accreditation, unless withdrawn by the
	Vertical Learning and Teaching Committee.