

## NATIONAL TRAINING PACKAGE - BLOCK CREDIT AGREEMENT

Form Category	Academic	
Document Owner	Director of Academic Services	
Related Documents	Credit Policy	

## Agreement

On successful completion of the specified National Training Package detailed below, a student will be guaranteed entry to Bachelor of Business (Marketing) (BBUSMKT16) with advanced standing granted through Block Credit worth 120 credit points.

Entry pathway course	BSB61315 - Advanced Diploma of Marketing and		
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Completion date range	Within the last 10 years		
Superseded course inclusions	None		
Destination course	BBUSMKT16	Bachelor of Business (Marketing)	
Block credit guaranteed	90 credit point	s at 100 level, 20 credit points at 200 level and 10	
	credit points at 300 level		
Remaining credit points	120 credit points		
Subjects exempt for destination	BIZ101	Business Communications	
course	BIZ102	Understanding People & Organisations	
	MKT101A	Marketing Fundamentals	
	MKT103A	Integrated Marketing Communications	
	MKG102	Consumer Behaviour	
	MKT102A	Understanding Advertising	
	GEC101-3	General Elective Credits at UG100 Level x 3	
	MKT202A	Marketing & Audience Research	
	GEC201	General Elective Credit at UG200 Level	
	GEC301	General Elective Credit at UG300 Level	
Subjects required for completion	Core	50 Credit Points (5 subjects)	
of destination course	BIZ104	Customer Experience Management	
	BIZ201	Accounting for Decision Making	
	BIZ202	The Business Environment	
	BIZ301	Organisational Creativity and Innovation	
	MGT301A	Ethics and Sustainability	
	Specialism	50 Credit Points (5 subjects)	
	MKG201	B2B Marketing	
	MKG203	Digital Marketing Communications	
	MKT301A	Marketing Strategy	
	MKG302	Marketing Consulting Project	
	IND301A	Industry Consulting Project	
	Electives	20 Credit Points (2 subjects)	
	2 x 'Any level'	Electives at UG100, UG200 or UG300 level	
	Elective		



Authorised by	Krischnia Richello
(Associate Dean)	Kristina Nicholls
Responsible Officer	A
(Program Director)	Molon
	Darren Peters
Date of agreement	3 <sup>rd</sup> December 2019
Duration of agreement	This arrangement will remain in effect for the duration of the
	destination course accreditation, unless withdrawn by the
	Vertical Learning and Teaching Committee.