

## **BLOCK CREDIT AGREEMENT**

Form Category	Academic
Document Owner	Director of Academic Services
Related Documents	Credit Policy

## Agreement

On successful completion of the specified higher education qualification detailed below, a student will be guaranteed entry to Bachelor of Business (Entrepreneurship) (BBUSENT16) with advanced standing granted through Block Credit worth 80 credit points.

Entry pathway course	Diploma of Bu	siness Administration
Provider	International Institute of Business & Technology (IIBT)	
Completion date range	Within five years of application	
Destination course	BBUSENT16	Bachelor of Business (Entrepreneurship)
Block credit guaranteed		s at 100 level and 20 credit points at 200 level
Remaining credit points	160 credit points	
Subjects exempt for destination	BIZ101	Business Communications
course	BIZ102	Understanding People and Organisations
	MKT101A	Marketing Fundamentals
	BIZ201	Accounting for Decision Making
	BIZ201	The Business Environment
	MIS100	Foundations of Information Systems
	GEC101-102	General Elective Credits at UG100 Level x 2
Subjects required for completion	Core	30 Credit Points (3 Subjects)
of destination course	BIZ104	Customer Experience Management
or destination course	BIZ301	Organisational Creativity and Innovation
	MGT301A	Ethics and Sustainability
	Specialism	80 Credit Points (8 Subjects)
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	ENT101	Introduction to Entropropourship
	ENT101 ENT102	Introduction to Entrepreneurship
	ENT102	Venture Ideation
	ENT102 ENT201	Venture Ideation Sales and Negotiation Strategies
	ENT102 ENT201 ENT202	Venture Ideation Sales and Negotiation Strategies Entrepreneurial Financing
	ENT102 ENT201 ENT202 ENT203	Venture Ideation Sales and Negotiation Strategies Entrepreneurial Financing Marketing for Entrepreneurs
	ENT102 ENT201 ENT202 ENT203 ENT301	Venture Ideation Sales and Negotiation Strategies Entrepreneurial Financing Marketing for Entrepreneurs Lean Business Start-Up
	ENT102 ENT201 ENT202 ENT203 ENT301 ENT302	Venture Ideation Sales and Negotiation Strategies Entrepreneurial Financing Marketing for Entrepreneurs Lean Business Start-Up Entrepreneurship Project
	ENT102 ENT201 ENT202 ENT203 ENT301 ENT302 IND301A	Venture Ideation Sales and Negotiation Strategies Entrepreneurial Financing Marketing for Entrepreneurs Lean Business Start-Up Entrepreneurship Project Industry Consulting Project
	ENT102 ENT201 ENT202 ENT203 ENT301 ENT302 IND301A Electives	Venture IdeationSales and Negotiation StrategiesEntrepreneurial FinancingMarketing for EntrepreneursLean Business Start-UpEntrepreneurship ProjectIndustry Consulting Project50 Credit Points (5 Subjects)
	ENT102 ENT201 ENT202 ENT203 ENT301 ENT302 IND301A Electives 'Any level'	Venture Ideation Sales and Negotiation Strategies Entrepreneurial Financing Marketing for Entrepreneurs Lean Business Start-Up Entrepreneurship Project Industry Consulting Project <b>50 Credit Points (5 Subjects)</b> Electives at UG100, 200 or 300 level x 3
	ENT102 ENT201 ENT202 ENT203 ENT301 ENT302 IND301A Electives 'Any level' 200 level	Venture Ideation Sales and Negotiation Strategies Entrepreneurial Financing Marketing for Entrepreneurs Lean Business Start-Up Entrepreneurship Project Industry Consulting Project <b>50 Credit Points (5 Subjects)</b> Electives at UG100, 200 or 300 level x 3 Elective at UG200 level x 1
	ENT102 ENT201 ENT202 ENT203 ENT301 ENT302 IND301A Electives 'Any level'	Venture Ideation Sales and Negotiation Strategies Entrepreneurial Financing Marketing for Entrepreneurs Lean Business Start-Up Entrepreneurship Project Industry Consulting Project <b>50 Credit Points (5 Subjects)</b> Electives at UG100, 200 or 300 level x 3
Authorised by	ENT102 ENT201 ENT202 ENT203 ENT301 ENT302 IND301A Electives 'Any level' 200 level 300 level	Venture Ideation Sales and Negotiation Strategies Entrepreneurial Financing Marketing for Entrepreneurs Lean Business Start-Up Entrepreneurship Project Industry Consulting Project <b>50 Credit Points (5 Subjects)</b> Electives at UG100, 200 or 300 level x 3 Elective at UG200 level x 1 Elective at UG300 level x 1
Authorised by (Associate Dean)	ENT102 ENT201 ENT202 ENT203 ENT301 ENT302 IND301A Electives 'Any level' 200 level 300 level	Venture Ideation Sales and Negotiation Strategies Entrepreneurial Financing Marketing for Entrepreneurs Lean Business Start-Up Entrepreneurship Project Industry Consulting Project <b>50 Credit Points (5 Subjects)</b> Electives at UG100, 200 or 300 level x 3 Elective at UG200 level x 1 Elective at UG300 level x 1
-	ENT102 ENT201 ENT202 ENT203 ENT301 ENT302 IND301A Electives 'Any level' 200 level 300 level	Venture Ideation Sales and Negotiation Strategies Entrepreneurial Financing Marketing for Entrepreneurs Lean Business Start-Up Entrepreneurship Project Industry Consulting Project <b>50 Credit Points (5 Subjects)</b> Electives at UG100, 200 or 300 level x 3 Elective at UG200 level x 1 Elective at UG300 level x 1

Responsible Officer (Program Director)	Darren Peters	
Date of agreement	23rd February 2021	
Duration of agreement	This arrangement will remain in effect for the duration of the	
	destination course accreditation, unless withdrawn by the	
	Vertical Learning and Teaching Committee.	