

## **BLOCK CREDIT AGREEMENT**

Form Category	Academic
Document Owner	Director of Academic Services
Related Documents	Credit Policy

## Agreement

On successful completion of the specified higher education qualification detailed below, a student will be guaranteed entry to Bachelor of Business (Marketing) (BBUSMKT16) with advanced standing granted through Block Credit worth 80 credit points.

Entry pathway course	Diploma of Business Administration		
Provider	International Institute of Business & Technology (IIBT)		
Completion date range	Within five years of application		
Destination course	BBUSMKT16	Bachelor of Business (Marketing)	
Block credit guaranteed	60 credit points at 100 level and 20 credit points at 200 level		
Remaining credit points	160 credit points		
Subjects exempt for destination	BIZ101	Business Communications	
course	BIZ102	Understanding People and Organisations	
	MKT101A	Marketing Fundamentals	
	BIZ201	Accounting for Decision Making	
	BIZ202	The Business Environment	
	MIS100	Foundations of Information Systems	
	GEC101-102	General Elective Credits at UG100 Level x 2	
Subjects required for completion	Core	30 Credit Points (3 Subjects)	
of destination course	BIZ104	Customer Experience Management	
	BIZ301	Organisational Creativity and Innovation	
	MGT301A	Ethics and Sustainability	
	Specialism	80 Credit Points (8 Subjects)	
	MKT103A	Integrated Marketing Communications	
	MKG102	Consumer Behaviour	
	MKG201	B2B Marketing	
	MKT202A	Marketing & Audience Research	
	MKT202A MKG203	Marketing & Audience Research Digital Marketing Communications	
	MKG203	Digital Marketing Communications	
	MKG203 MKT301A	Digital Marketing Communications Marketing Strategy	
	MKG203 MKT301A MKG302	Digital Marketing Communications Marketing Strategy Marketing Consulting Project	
	MKG203 MKT301A MKG302 IND301A	Digital Marketing Communications Marketing Strategy Marketing Consulting Project Industry Consulting Project	
	MKG203 MKT301A MKG302 IND301A Electives	Digital Marketing Communications Marketing Strategy Marketing Consulting Project Industry Consulting Project 50 Credit Points (5 Subjects)	
	MKG203 MKT301A MKG302 IND301A Electives 'Any level'	Digital Marketing Communications Marketing Strategy Marketing Consulting Project Industry Consulting Project <b>50 Credit Points (5 Subjects)</b> Electives at UG100, 200 or 300 level x 3	
Authorised by	MKG203 MKT301A MKG302 IND301A Electives 'Any level' 200 level 300 level	Digital Marketing Communications Marketing Strategy Marketing Consulting Project Industry Consulting Project <b>50 Credit Points (5 Subjects)</b> Electives at UG100, 200 or 300 level x 3 Elective at UG200 level x 1 Elective at UG300 level x 1	
Authorised by (Associate Dean)	MKG203 MKT301A MKG302 IND301A Electives 'Any level' 200 level	Digital Marketing Communications Marketing Strategy Marketing Consulting Project Industry Consulting Project <b>50 Credit Points (5 Subjects)</b> Electives at UG100, 200 or 300 level x 3 Elective at UG200 level x 1 Elective at UG300 level x 1	

Authorised by	Kishina Richello
(Associate Dean)	Kristina Nicholls
Responsible Officer	
(Program Director)	Holono
	Darren Peters
Date of agreement	23rd February 2021
Duration of agreement	This arrangement will remain in effect for the duration of the
	destination course accreditation, unless withdrawn by the
	Vertical Learning and Teaching Committee.