

## **BLOCK CREDIT AGREEMENT**

Form Category	Academic
Document Owner	Director of Academic Services
Related Documents	Credit Policy

## Agreement

On successful completion of the specified higher education qualification detailed below, a student will be guaranteed entry to Bachelor of Business (Entrepreneurship) (BBUSENT16) with advanced standing granted through Block Credit worth 80 credit points.

Entry pathway course	Diploma of Information Technology		
Provider	International Institute of Business & Technology (IIBT)		
Completion date range	Within five years of application		
Destination course	BBUSENT16 Bachelor of Business (Entrepreneurship)		
Block credit guaranteed	60 credit points at 100 level and 20 credit points at 200 level		
Remaining credit points	160 credit points		
Subjects exempt for destination	BIZ101 Business Communications		
course	MIS101	Information Systems for Business	
course	MIS200	Principles of Programming	
	MIS200	Database Fundamentals	
	GEC101-104	General Elective Credits at UG100 Level x 4	
Subjects required for completion	Core	70 Credit Points (7 Subjects)	
of destination course	BIZ102	Understanding People and Organisations	
of destination course	MKT101A	Marketing Fundamentals	
	BIZ104	Customer Experience Management	
	BIZ201	Accounting for Decision Making	
	BIZ201 BIZ202	The Business Environment	
	BIZ202 BIZ301		
		Organisational Creativity and Innovation	
	MGT301A	Ethics and Sustainability	
	Specialism	80 Credit Points (8 Subjects)	
	ENT101	Introduction to Entrepreneurship	
	ENT102	Venture Ideation	
	ENT201	Sales and Negotiation Strategies	
	ENT202	Entrepreneurial Financing	
	ENT203	Marketing for Entrepreneurs	
	ENT301	Lean Business Start-Up	
	ENT302	Entrepreneurship Project	
	IND301A	Industry Consulting Project	
	Electives	10 Credit Points (1 Subject)	
	300 level	Elective at UG300 level x 1	
Authorised by	1/ 1 - 10 - 11		
(Associate Dean)	Kuishina Richello		
<u> </u>	Kristina Nicholls		
Responsible Officer	A		

(Program Director)	10 Cm	
	Darren Peters	
Date of agreement	23rd February 2021	
Duration of agreement	This arrangement will remain in effect for the duration of the	
	destination course accreditation, unless withdrawn by the	
	Vertical Learning and Teaching Committee.	