

## **BLOCK CREDIT AGREEMENT**

Form Category	Academic
<b>Document Owner</b>	Director of Academic Services
Related Documents	Credit Policy

## Agreement

On successful completion of the first year of study\* of the specified Higher Education qualification as detailed below, a student will be guaranteed entry to *Bachelor of Business (Entrepreneurship)* (BBUSENT16) with advanced standing granted through Block Credit worth 80 Credit Points.

Entry pathway course	Bachelor of B	Business Administration OR	
,, ,	Bachelor of B	Business and Information Technology OR	
	Bachelor of Computer Science OR		
		Data Science OR	
	Bachelor of E	ntrepreneurship	
Provider	International University of Applied Sciences		
Completion date range	Within the last 5 years		
Superseded course inclusions	N/A		
Destination course	BBUSENT16	Bachelor of Business (Entrepreneurship)	
Block credit guaranteed	80 Credit Points		
Remaining Credit Points	160 Credit Points		
Subjects exempt for	GEC101-6	General Elective Credits at UG100 Level x 6	
destination course	GEC201	General Elective Credit at UG200 Level x 1	
	GEC301	General Elective Credit at UG300 Level x 1	
Subjects required for	Core	80 Credit Points (8 Subjects)	
completion of destination	BIZ101	Business Communications	
course	BIZ102	Understanding People and Organisations	
	MKT101A	Marketing Fundamentals	
	BIZ104	Customer Experience Management	
	BIZ201	Accounting for Decision Making	
	BIZ202	The Business Environment	
	BIZ301	Organisational Creativity and Innovation	
	MGT301A	Ethics and Sustainability	
	Specialism	80 Credit Points (8 Subjects)	
	ENT101	Introduction to Entrepreneurship	
	ENT102	Venture Ideation	
	ENT201	Sales and Negotiation Strategies	
	ENT202	Entrepreneurial Financing	
	ENT203	Marketing for Entrepreneurs	
	ENT301	Lean Business Start-Up	
	ENT302	Entrepreneurship Project	
	IND301A	Industry Consulting Project	
	Elective	0 Credit Points (0 Subjects)	
Authorised by	0		

Authorised by (Associate Dean)	Sutten
	Professor Scott Richardson
Responsible Officer (Program Director)	Motors

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	Darren Peters
Date of agreement	27/04/2023
Duration of agreement	This arrangement will remain in effect for a period of three years
	from the date of the agreement or for the duration of the
	destination course accreditation (whichever comes first) unless it
	is withdrawn at an earlier date by the Vertical Learning and
	Teaching Committee.

<sup>\*</sup> All first year subjects for the qualification as listed on <a href="https://www.iu.org/bachelor/">https://www.iu.org/bachelor/</a> to be passed.