**NATIONAL TRAINING PACKAGE - BLOCK CREDIT AGREEMENT**

<table>
<thead>
<tr>
<th>Form Category</th>
<th>Academic</th>
</tr>
</thead>
<tbody>
<tr>
<td>Document Owner</td>
<td>Director of Academic Services</td>
</tr>
<tr>
<td>Related Documents</td>
<td>Credit Policy</td>
</tr>
</tbody>
</table>

**Agreement**

On successful completion of the specified National Training Package detailed below, a student will be guaranteed entry to Bachelor of Business (Entrepreneurship) (BBUSENT16) with advanced standing granted through Block Credit worth 120 credit points.

<table>
<thead>
<tr>
<th>Entry pathway course</th>
<th>BSB60215 Advanced Diploma of Business, or BSB61015 Advanced Diploma of Leadership and Management</th>
</tr>
</thead>
<tbody>
<tr>
<td>Completion date range</td>
<td>Within the last 10 years</td>
</tr>
</tbody>
</table>
| Superseded course inclusions | BSB60207 Advanced Diploma of Business  
Does NOT include BSB60407 Advanced Diploma of Management |
| Destination course | BBUSENT16  
Bachelor of Business (Entrepreneurship) |
| Block credit guaranteed | 100 credit points at 100 level, 10 credit points at 200 level and 10 credit points at 300 level |
| Remaining credit points | 120 credit points |

**Subjects exempt for destination course**

- BIZ101  
Business Communications
- BIZ102  
Understanding People and Organisations
- MKT101A  
Marketing Fundamentals
- BIZ104  
Customer Experience Management
- GEC101-6  
General Elective Credits at UG100 Level x 6

**Subjects required for completion of destination course**

- **Core**  
30-40 Credit Points (3-4 Subjects)
- BIZ201  
Accounting for Decision Making (unless already credited)
- BIZ202  
The Business Environment
- BIZ301  
Organisational Creativity and Innovation
- MGT301A  
Ethics and Sustainability
- **Specialism**  
80 Credit Points (8 Subjects)
- ENT101  
Introduction to Entrepreneurship
- ENT102  
Venture Ideation
- ENT201  
Sales and Negotiation Strategies
- ENT202  
Entrepreneurial Financing
- ENT203  
Marketing for Entrepreneurs
- ENT301  
Lean Business Start-Up
- ENT302  
Entrepreneurship Project
- IND301A  
Industry Consulting Project
- **Electives**  
0-10 Credit Points (0-1 Subjects)
- 1 x 200 level Elective  
Elective at UG200 level (only required if BIZ201 has been credited)
<table>
<thead>
<tr>
<th><strong>Authorised by (Associate Dean)</strong></th>
<th>Kristina Nicholls</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Responsible Officer (Program Director)</strong></td>
<td>Darren Peters</td>
</tr>
<tr>
<td><strong>Date of agreement</strong></td>
<td>18\textsuperscript{th} November 2019</td>
</tr>
<tr>
<td><strong>Duration of agreement</strong></td>
<td>This arrangement will remain in effect for the duration of the destination course accreditation, unless withdrawn by the Vertical Learning and Teaching Committee.</td>
</tr>
</tbody>
</table>