# NATIONAL TRAINING PACKAGE - BLOCK CREDIT AGREEMENT

<table>
<thead>
<tr>
<th>Form Category</th>
<th>Academic</th>
</tr>
</thead>
<tbody>
<tr>
<td>Document Owner</td>
<td>Director of Academic Services</td>
</tr>
<tr>
<td>Related Documents</td>
<td>Credit Policy</td>
</tr>
</tbody>
</table>

## Agreement

On successful completion of the specified National Training Package detailed below, a student will be guaranteed entry to Bachelor of Business (Entrepreneurship) (BBUSENT16) with advanced standing granted through Block Credit worth 80 credit points.

<table>
<thead>
<tr>
<th>Entry pathway course</th>
<th>BSB51415 Diploma of Project Management</th>
</tr>
</thead>
<tbody>
<tr>
<td>Completion date range</td>
<td>Within the last 10 years</td>
</tr>
<tr>
<td>Superseded course inclusions</td>
<td>BSB51413 Diploma of Project Management</td>
</tr>
<tr>
<td>Destination course</td>
<td>BBUSENT16 Bachelor of Business (Entrepreneurship)</td>
</tr>
<tr>
<td>Block credit guaranteed</td>
<td>70 credit points at 100 level and 10 credit points at 200 level</td>
</tr>
<tr>
<td>Remaining credit points</td>
<td>160 credit points</td>
</tr>
<tr>
<td>Subjects exempt for destination course</td>
<td>BIZ102 Understanding People &amp; Organisations, MGT201A Project Management, GEC101-6 General Elective Credits at UG100 Level x 6</td>
</tr>
<tr>
<td>Subjects required for completion of destination course</td>
<td>Core 70 Credit Points (7 Subjects)</td>
</tr>
<tr>
<td>Core</td>
<td>BIZ101 Business Communications</td>
</tr>
<tr>
<td></td>
<td>MKT101A Marketing Fundamentals</td>
</tr>
<tr>
<td></td>
<td>BIZ104 Customer Experience Management</td>
</tr>
<tr>
<td></td>
<td>BIZ201 Accounting for Decision Making</td>
</tr>
<tr>
<td></td>
<td>BIZ202 The Business Environment</td>
</tr>
<tr>
<td></td>
<td>BIZ301 Organisational Creativity and Innovation</td>
</tr>
<tr>
<td></td>
<td>MGT301A Ethics and Sustainability</td>
</tr>
<tr>
<td>Specialism</td>
<td>80 Credit Points (8 Subjects)</td>
</tr>
<tr>
<td></td>
<td>ENT101 Introduction to Entrepreneurship</td>
</tr>
<tr>
<td></td>
<td>ENT102 Venture Ideation</td>
</tr>
<tr>
<td></td>
<td>ENT201 Sales and Negotiation Strategies</td>
</tr>
<tr>
<td></td>
<td>ENT202 Entrepreneurial Financing</td>
</tr>
<tr>
<td></td>
<td>ENT203 Marketing for Entrepreneurs</td>
</tr>
<tr>
<td></td>
<td>ENT301 Lean Business Start-Up</td>
</tr>
<tr>
<td></td>
<td>ENT302 Entrepreneurship Project</td>
</tr>
<tr>
<td></td>
<td>IND301A Industry Consulting Project</td>
</tr>
<tr>
<td>Electives</td>
<td>10 Credit Points (1 Subject)</td>
</tr>
<tr>
<td>Elective</td>
<td>1 x 300 level</td>
</tr>
<tr>
<td></td>
<td>Elective at UG300 level</td>
</tr>
</tbody>
</table>

## Authorised by

(Associate Dean)

Kristina Nicholls

Responsible Officer
(Program Director)

Darren Peters

Date of agreement

18th November 2019

Duration of agreement

This arrangement will remain in effect for the duration of the destination course accreditation, unless withdrawn by the Vertical Learning and Teaching Committee.