### NATIONAL TRAINING PACKAGE - BLOCK CREDIT AGREEMENT

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### Agreement

On successful completion of the specified National Training Package detailed below, a student will be guaranteed entry to Bachelor of Business (Entrepreneurship) (BBUSENT16) with advanced standing granted through Block Credit worth 80 credit points.

<table>
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<tr>
<th>Entry pathway course</th>
<th>BSB60215 Advanced Diploma of Business</th>
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<td>Completion date range</td>
<td>Within the last 10 years</td>
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<td>Superseded course inclusions</td>
<td>BSB60207 Advanced Diploma of Business</td>
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| Destination course | BBUSENT16  
Bachelor of Business (Entrepreneurship) |
| Block credit guaranteed | 60 credit points at 100 level, 10 credit points at 200 level and 10 credit points at 300 level |
| Remaining credit points | 160 credit points |
| Subjects exempt for destination course |  
BIZ102  
Understanding People and Organisations  
MKT101A  
Marketing Fundamentals  
GEC101-4  
General Elective Credits at UG100 Level x 4  
GEC201 (or BIZ201)  
General Elective Credit at UG200 Level OR Accounting for Decision Making if an introductory Finance or Accounting subject has been completed  
GEC301  
General Elective Credit at UG300 Level |
| Subjects required for completion of destination course |  
**Core**  
**50-60 Credit Points (5-6 Subjects)**  
BIZ101  
Business Communications  
BIZ104  
Customer Experience Management  
BIZ201  
Accounting for Decision Making (unless already credited)  
BIZ202  
The Business Environment  
BIZ301  
Organisational Creativity and Innovation  
MGT301A  
Ethics and Sustainability  
**Specialism**  
**80 Credit Points (8 Subjects)**  
ENT101  
Introduction to Entrepreneurship  
ENT102  
Venture Ideation  
ENT201  
Sales and Negotiation Strategies  
ENT202  
Entrepreneurial Financing  
ENT203  
Marketing for Entrepreneurs  
ENT301  
Lean Business Start-Up  
ENT302  
Entrepreneurship Project  
IND301A  
Industry Consulting Project  
**Electives**  
**20-30 Credit Points (2-3 Subjects)**  
2 x 100 level Electives at UG100 level  
1 x 200 level Elective at UG200 level (only required if BIZ201 has been credited) |
| **Authorised by**  
| (Associate Dean) |  
|  | Kristina Nicholls |  
| **Responsible Officer**  
| (Program Director) |  
|  | Darren Peters |  
| **Date of agreement** |  
|  | 5th June 2020 |  
| **Duration of agreement** |  
|  | This arrangement will remain in effect for the duration of the destination course accreditation, unless withdrawn by the Vertical Learning and Teaching Committee. |  