# NATIONAL TRAINING PACKAGE - BLOCK CREDIT AGREEMENT

<table>
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<tr>
<th>Form Category</th>
<th>Academic</th>
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<tr>
<td>Document Owner</td>
<td>Director of Academic Services</td>
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<td>Credit Policy</td>
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**Agreement**

On successful completion of the specified National Training Package detailed below, a student will be guaranteed entry to Bachelor of Business (Entrepreneurship) (BBUSENT16) with advanced standing granted through Block Credit worth 80 credit points.

## Entry pathway course
BSB50618 Diploma of Human Resources Management

## Completion date range
Within the last 10 years

## Superseded course inclusions
- BSB50613 - Diploma of Human Resources Management
- BSB50615 - Diploma of Human Resources Management

## Destination course
BBUSENT16 Bachelor of Business (Entrepreneurship)

## Block credit guaranteed
- 70 credit points at 100 level and 10 credit points at 200 level
- 160 credit points

### Subjects exempt for destination course

<table>
<thead>
<tr>
<th>Subject Code</th>
<th>Subject Name</th>
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<tbody>
<tr>
<td>BIZ102</td>
<td>Understanding People and Organisations</td>
</tr>
<tr>
<td>GEC101-5</td>
<td>General Elective Credits at UG100 Level x 5</td>
</tr>
<tr>
<td>HRM101A</td>
<td>Introduction to Human Resource Management and Leadership</td>
</tr>
<tr>
<td>GEC201</td>
<td>General Elective Credit at UG200 Level x 1</td>
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### Subjects required for completion of destination course

#### Core
- **70 Credit Points (7 Subjects)**
  - BIZ101 Business Communications
  - MKT101A Marketing Fundamentals
  - BIZ104 Customer Experience Management
  - BIZ201 Accounting for Decision Making
  - BIZ202 The Business Environment
  - BIZ301 Organisational Creativity and Innovation
  - MGT301A Ethics and Sustainability

#### Specialism
- **80 Credit Points (8 Subjects)**
  - ENT101 Introduction to Entrepreneurship
  - ENT102 Venture Ideation
  - ENT201 Sales and Negotiation Strategies
  - ENT202 Entrepreneurial Financing
  - ENT203 Marketing for Entrepreneurs
  - ENT301 Lean Business Start-Up
  - ENT302 Entrepreneurship Project
  - IND301A Industry Consulting Project

#### Electives
- **10 Credit Points (1 Subject)**
  - 1 x 300 level Elective at UG300 level
<table>
<thead>
<tr>
<th><strong>Authorised by (Associate Dean)</strong></th>
<th>Kristina Nicholls</th>
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</thead>
<tbody>
<tr>
<td><strong>Responsible Officer (Program Director)</strong></td>
<td>Darren Peters</td>
</tr>
<tr>
<td><strong>Date of agreement</strong></td>
<td>5th June 2020</td>
</tr>
<tr>
<td><strong>Duration of agreement</strong></td>
<td>This arrangement will remain in effect for the duration of the destination course accreditation, unless withdrawn by the Vertical Learning and Teaching Committee.</td>
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